



Foursys

WEBSense WEB SECURITY

Foursys can offer presale technical advice, Professional Services, Training Courses for administrators and post sale Enhanced Support.

What does Websense provide?

These Websense products are available at the web gateway:

- **Websense Web Filter** – this is a URL filtering solution to monitor control and report on end users web access.
- **Websense Web Security** – this includes all the features of Web Filter plus many security features with real time automated updates. You also have far more control over web protocols and ports. Most customers now deploy Web Security as standard

Foursys and Websense

Foursys is one of the UK's top Websense Platinum partners, the highest level of accreditation available. We have considerable expertise in deploying Websense products and ensuring that they are used most effectively. We have over 300 Websense customers with over 400,000 licensed users throughout the UK in sectors such as Government, Healthcare, Education, Corporate and Charity.

SurfControl was purchased by Websense in 2007 and since then many SurfControl users have wanted expert advice on what to do and how to migrate (if that is the route they choose). Foursys was the only UK Platinum Partner for both Websense and SurfControl and so able to offer technical expertise for both products. This has been a real benefit to customers who want to migrate and need assistance to make the transition easier.

Foursys Professional Services Guarantee

If you are not satisfied, or if circumstances outside our control prevent the services work being completed, then a Foursys engineer will return at no extra charge to complete the work required or the cost of the work will be refunded.

Foursys professional services and training courses are provided by certified engineers with practical experience in the products involved.

What does Foursys provide?

Presale Technical Advice

If you are not sure of what product to use or how to deploy it, then you can get advice from our sales or technical staff. We will advise you based on your particular requirements, possibly comparing the Websense solution with SurfControl or other alternatives, so that you can decide which is best for you.

Professional Services – onsite or by remote Webex

Onsite services can be a Health Check where the configuration is not only checked against best practice but issues are investigated and a written report provided with advice on corrective actions. Or you can take advantage of our engineers' experience of installing and upgrading products at many sites throughout the UK. Onsite services are at the same day rate for all customers in mainland UK and include expenses, so we do not penalise our more remote customers. Out of hours and weekend working are available at extra cost. Remote Webex can be quicker and easier to set up than an onsite visit. Webex technical support is provided free to all Foursys Enhanced Support customers.

Training Courses for Websense Administrators

Foursys can provide a 1 day Websense Web Security Training Course (version 6 or 7) for those who want a thorough grounding in the product. Foursys training courses can be on customer site (and so possibly allow you to train more people at less cost) or at our Cambridge training room. Courses are designed for a maximum of 4 delegates so this means that users receive more individual attention. We focus on what administrators need to know with real life labs on configuration and troubleshooting. Courses can also be tailored to meet the needs of your organisation so that less important areas are covered as an overview only or not included.

Enhanced Support for Websense Web Security

See over for more information on what we provide to our Enhanced Support customers.

Foursys can provide these services directly or in conjunction with your existing Websense reseller.

Foursys Ltd Specialists in Network Threat Protection

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Enhanced Support - Professional Services - Training

www.foursys.co.uk

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Enhanced Support for Websense Web Security

Standard vendor support is included in all Websense licences. However, many organisations require a higher level of technical support and services than is available as standard. Foursys **Enhanced Support** can help with priority technical support, target response times based on the severity of the issue and remote Webex support. And in the case of our **Enhanced Support Plus** package we include an administrator training course for 2 people and an onsite Health Check/Upgrade day with a detailed report.

How much does it cost?

The costs of both Enhanced Support and Enhanced Support Plus are based on a percentage of the licence price subject to a minimum value and are available on a cost effective basis to small, medium and large organisations. Customers can upgrade in the middle of a licence on a pro rata basis, so if you have 2 years left on a 3 year Websense licence you only pay 2/3 of the Enhanced Support cost.

Key Features	Websense Standard Support	Foursys Enhanced Support	Foursys Enhanced Support Plus
Software Updates	✓	✓	✓
Maintenance Upgrades	✓	✓	✓
Standard Technical Support	✓	✓	✓
Priority Technical Support		✓	✓
Target Response Times (see table below)		✓	✓
Remote Technical Support (Webex)		✓	✓
Discount off all Services/Training		✓	✓
1 day onsite Health Check/Upgrade			✓
Training Course for 2 people (see *1)			✓

*1 Training course assumes a Cambridge-based course but onsite training is available for the difference in price, e.g. extra £700 if 2 people are to be trained onsite.

Target Response Time	Websense Standard Support	Foursys Enhanced Support or Enhanced Support Plus
Critical - total service failure	Best efforts	Within 1 hour
High - failure of one or more functions making use of system difficult	Best efforts	Within 2 hours
Medium - failure of non critical function having no significant effect	Best efforts	Within 24 hours
Low - requests for information	Best efforts	Within 24 hours

Training Course	4 persons	3 persons	2 persons	1 person
1 day Websense Web Security (V6/V7)				
Training at Foursys Cambridge	£1200	£1000	£800	£600
Training on customer site	£2000	£1750	£1500	£1250

Training prices assume customer has Foursys Enhanced Support. See also separate Training Course Schedules for more information on course content. Subject to Foursys Terms and Conditions. Prices exclusive of VAT.